

Educomp Solutions Limited: FACTSHEET - Q1 FY12

SmartClass										
	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10	
No of Schools added	664	1,004	949	664	844	503	355	309	173	
No of Classrooms added	5288	8010	7,085	5,309	6,750	4,038	ND	ND	ND	
Average No of Classrooms per school	8	8	7	8	8	8	ND	ND	ND	
Cumulative No of Schools covered	7,202	6,538	5,534	4,585	3,921	3,077	2,574	2,219	1,910	
Cumulative No of Students covered (Million)	4.5	4.3	3.9	3.6	3.4	3.1	2.9	2.5	2.2	
Avg Selling Price per classroom (100%) (Rs Lacs)	4.04	3.77	3.81	4.04	3.90	3.90	ND	ND	ND	
Avg Revenue per classroom recognized in Year 1 (52.5%) (Rs Lacs)	2.12	1.98	2.01	2.12	2.05	2.05	ND	ND	ND	

ICT										
	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10	
No of New Schools signed	NIL	540	NIL	NIL	NIL	600	363	671	1,780	
Cumulative No of Schools covered	10,572	10,572	10,550	13,814	15,426	15,426	14,826	14,463	13,792	
Cumulative No of Students covered (Million)	5.8	5.8	5.8	7.4	8.2	8.2	7.9	7.7	7.4	
No of Schools for which the contractual period has expired	0	518	3,264	1,612	0	0	0	0	0	

Pre Schools										
	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10	
No of 'Roots to Wings' Pre Schools	232	220	220	228	224	220	240	204	193	
No of 'Eurokids' Pre Schools	609	579	579	535	506	555	539	424	450	
No of Total Pre Schools	841	799	799	763	730	775	779	628	643	

K12 Schools										
	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10	
No of K12 Schools operational	59	56	50	46	43	43	36	36	35	
- No of K12 Schools operational under Educomp (Greenfield)	33	33	29	24						
- No of K12 Schools operational under Educomp (Acquired)	2	2	1	1	29	29	22	22	23	
- No of K12 Schools operational under Educomp (Dry Mgmt/JV)	10	10	9	7						
- No of K12 Schools operational under Euroschools	14	11	11	14	14	14	14	14	12	
No of K12 Schools with visibility*	86	83	81	79	73	69	59	48	43	
Breakup of Greenfield schools under Educomp:										
- No of K12 Schools operational in 0th year	9	9	5	ND	ND	ND	ND	ND	ND	
- No of K12 Schools operational in 1st year	8	8	8	ND	ND	ND	ND	ND	ND	
- No of K12 Schools operational in 2nd year	12	12	12	ND	ND	ND	ND	ND	ND	
- No of K12 Schools operational in 3rd year and above	4	4	4	ND	ND	ND	ND	ND	ND	

Higher Education - Raffles JV										
	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10	
No of Colleges**	8	7	7	7	7	3	2	2	2	

Vocational Education - Pearson JV										
	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10	
No of Total IndiaCan points of presence	365	339	279	277	251	220	122	105	40	
No of Students covered by IndiaCan	39,097	63,000	52,500	34,600	ND	ND	ND	ND	ND	

Online & Supplemental Education										
	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10	
Online Users										
No of New registered users added (in Million)	0.58	0.43	0.34	0.34	0.41	0.22	0.18	0.18	0.16	
Total No of registered users (in Million)	3.5	2.9	2.5	2.1	1.8	1.4	1.2	1.0	0.8	
Vidyamandir Classes / LEAP/ Gateforum										
No of VMC + LEAP + Gateforum centers operational	69	66	30	17	17	5	5	5	5	
No of students enrolled in VMC & LEAP & Gateforum programs	10,552	7,158	3,170	1,150	1,150	1,100	1,100	1,100	1,100	