

Educomp Solutions Limited: FACTSHEET - Q3 FY12

SmartClass											
	Q3 FY12	Q2 FY12	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
No of Schools added	1923	905	664	1,004	949	664	844	503	355	309	173
No of Classrooms added	10102	6818	5288	8010	7,085	5,309	6,750	4,038	ND	ND	ND
Average No of Classrooms per school	5.3	7.53	8	8	7	8	8	8	ND	ND	ND
Cumulative No of Schools covered	10,030	8,107	7,202	6,538	5,534	4,585	3,921	3,077	2,574	2,219	1,910
Cumulative No of Students covered (Million)	5.3	4.8	4.5	4.3	3.9	3.6	3.4	3.1	2.9	2.5	2.2
Avg Selling Price per classroom (100%) (Rs Lacs)	3.36	4.04	4.04	3.77	3.81	4.04	3.90	3.90	ND	ND	ND
Avg Revenue per classroom recognized in Year 1 (52.5%) (Rs Lacs)	1.76	2.12	2.12	1.98	2.01	2.12	2.05	2.05	ND	ND	ND

ICT											
	Q3 FY12	Q2 FY12	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
No of New Schools signed	185	582	NIL	540	NIL	NIL	NIL	600	363	671	1,780
Cumulative No of Schools covered	11,122	10,937	10,572	10,572	10,550	13,814	15,426	15,426	14,826	14,463	13,792
Cumulative No of Students covered (Million)	6.1	6.0	5.8	5.8	5.8	7.4	8.2	8.2	7.9	7.7	7.4
No of Schools for which the contractual period has expired	0	217	0	518	3,264	1,612	0	0	0	0	0

Pre Schools											
	Q3 FY12	Q2 FY12	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
No of 'Little Millennium' Pre Schools	242	233	232	220	220	228	224	220	240	204	193
No of 'Eurokids' Pre Schools	600	595	609	579	579	535	506	555	539	424	450
No of Total Pre Schools	842	828	841	799	799	763	730	775	779	628	643

K12 Schools											
	Q3 FY12	Q2 FY12	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
No of K12 Schools operational	69	65	59	56	50	46	43	43	36	36	35
- No of K12 Schools operational under Educomp (Greenfield)	37	37	33	33	29	24					
- No of K12 Schools operational under Educomp (Acquired)	2	2	2	2	1	1	29	29	22	22	23
- No of K12 Schools operational under Educomp (Dry Mgmt/JV)	16	12	10	10	9	7					
- No of K12 Schools operational under Euroschools	14	14	14	11	11	14	14	14	14	14	12
No of Schools under construction/ land sites/ JVs signed	43	36	27	27	31	33	30	26	23	12	8
No of K12 Schools with visibility*	112	101	86	83	81	79	73	69	59	48	43
Breakup of Greenfield schools under Educomp:											
- No of K12 Schools operational in 0th year	4	4	9	9	5	ND	ND	ND	ND	ND	ND
- No of K12 Schools operational in 1st year	9	9	8	8	8	ND	ND	ND	ND	ND	ND
- No of K12 Schools operational in 2nd year	8	8	12	12	12	ND	ND	ND	ND	ND	ND
- No of K12 Schools operational in 3rd year	12	12	1	1	1	ND	ND	ND	ND	ND	ND
- No of K12 Schools operational in 4th year and above	4	4	3	3	3	ND	ND	ND	ND	ND	ND

Higher Education - Raffles JV											
	Q3 FY12	Q2 FY12	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
No of Colleges**	8	8	8	7	7	7	7	3	2	2	2

Vocational Education - Pearson JV											
	Q3 FY12	Q2 FY12	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
No of Total IndiaCan points of presence	343	308	365	339	279	277	251	220	122	105	40
No of Students covered by IndiaCan	93713	60815	39,097	63,000	52,500	34,600	ND	ND	ND	ND	ND

Online & Supplemental Education											
	Q3 FY12	Q2 FY12	Q1 FY12	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
Online Users											
No of New registered users added (in Million)	0.43	0.29	0.58	0.43	0.34	0.34	0.41	0.22	0.18	0.18	0.16
Total No of registered users (in Million)	4.2	3.8	3.5	2.9	2.5	2.1	1.8	1.4	1.2	1.0	0.8
Vidyamandir Classes / LEAP/ Gateforum											
No of VMC + LEAP + Gateforum centers operational	74	73	69	66	30	17	17	5	5	5	5
No of students enrolled in VMC & LEAP & Gateforum programs	23,908	18,100	10,552	7,158	3,170	1,150	1,150	1,100	1,100	1,100	1,100