

Educomp Solutions Limited: FACTSHEET - Q4 FY11

SmartClass								
	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
No of Schools added	1,004	949	664	844	503	355	309	173
No of Classrooms added	8010	7,085	5,309	6,750	4,038	ND	ND	ND
Average No of Classrooms per school	7.98	7.47	8	8	8	ND	ND	ND
Cumulative No of Schools covered	6,538	5,534	4,585	3,921	3,077	2,574	2,219	1,910
Cumulative No of Students covered (Million)	4.3	3.9	3.6	3.4	3.1	2.9	2.5	2.2
Avg Selling Price per classroom (100%) (Rs Lacs)	3.77	3.81	4.04	3.90	3.90	ND	ND	ND
Avg Revenue per classroom recognized in Year 1 (52.5%) (Rs Lacs)	1.98	2.01	2.12	2.05	2.05	ND	ND	ND

ICT								
	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
No of New Schools signed	540	NIL	NIL	NIL	600	363	671	1,780
Cumulative No of Schools covered	10,572	10,550	13,814	15,426	15,426	14,826	14,463	13,792
Cumulative No of Students covered (Million)	5.8	5.8	7.4	8.2	8.2	7.9	7.7	7.4
No of Schools for which the contractual period has expired	518	3,264	1,612	0	0	0	0	0

Pre Schools								
	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
No of 'Roots to Wings' Pre Schools	220	220	228	224	220	240	204	193
No of 'Eurokids' Pre Schools	579	579	535	506	555	539	424	450
No of Total Pre Schools	799	799	763	730	775	779	628	643

K12 Schools								
	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
No of K12 Schools operational	56	50	46	43	43	36	36	35
- No of K12 Schools operational under Educomp (Greenfield)	33	29	24					
- No of K12 Schools operational under Educomp (Acquired)	2	1	1	29	29	22	22	23
- No of K12 Schools operational under Educomp (Dry Mgmt/JV)	10	9	7					
- No of K12 Schools operational under Euroschools	11	11	14	14	14	14	14	12
No of K12 Schools with visibility*	83	81	79	73	69	59	48	43
Breakup of Greenfield schools under Educomp:								
- No of K12 Schools operational in 0th year	9	5	ND	ND	ND	ND	ND	ND
- No of K12 Schools operational in 1st year	8	8	ND	ND	ND	ND	ND	ND
- No of K12 Schools operational in 2nd year	12	12	ND	ND	ND	ND	ND	ND
- No of K12 Schools operational in 3rd year and above	4	4	ND	ND	ND	ND	ND	ND

Higher Education - Raffles JV								
	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
No of Colleges (Raffles Millennium International)	7	7	7	7	3	2	2	2

Vocational Education - Pearson JV								
	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
No of Total IndiaCan points of presence	339	279	277	251	220	122	105	40
No of Students covered by IndiaCan	63,000	52,500	34,600	ND	ND	ND	ND	ND

Online & Supplemental Education								
	Q4 FY11	Q3 FY11	Q2 FY11	Q1 FY11	Q4 FY10	Q3 FY10	Q2 FY10	Q1 FY10
Online Users								
No of New registered users added (in Million)	0.43	0.34	0.34	0.41	0.22	0.18	0.18	0.16
Total No of registered users (in Million)	2.9	2.5	2.1	1.8	1.4	1.2	1.0	0.8
Vidyamandir Classes / LEAP/ Gateforum								
No of VMC + LEAP + Gateforum centers operational	66	30	17	17	5	5	5	5
No of students enrolled in VMC & LEAP & Gateforum programs	7,158	3,170	1,150	1,150	1,100	1,100	1,100	1,100