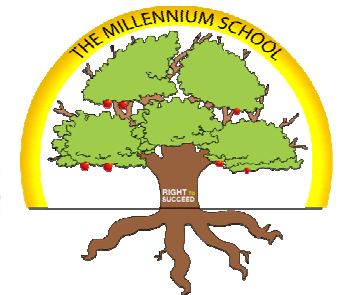




Educomp Solutions Ltd.

April 30, 2009

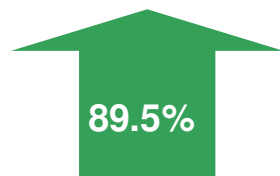
Financial year ending March 2009



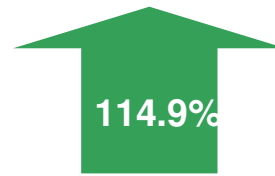
1. Financial Review-Standalone
2. Financial Review-Consolidated
3. Segmental Performance-Standalone
4. Business Initiatives
5. Subsidiary & Associates Information
6. Financial Statements
7. Shareholding Pattern

Strong Yearly Growth continues with 89.5% growth in Standalone Revenues

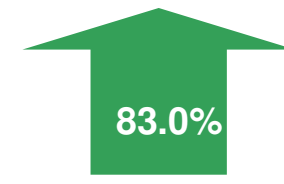
Standalone Performance Review FY'09 Vs. FY'08



Revenue



EBITDA



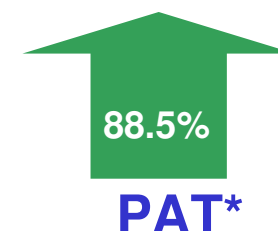
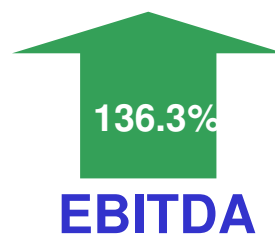
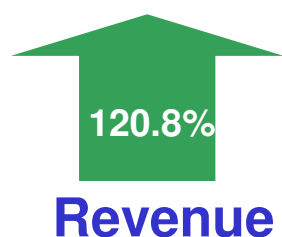
PAT

- **Net Income from operations up 89.5% to Rs 496.7cr from Rs 262.1cr** driven by strong growth across key business segments
- **EBITDA¹ up 114.9% to Rs 267.9cr from Rs 124.7cr**
- **EBIDTA Margins¹ up to 53.9% from 47.6%**
- **PAT up 83.0% to Rs 128.2cr from Rs 70.1cr**

¹ Excluding prior period items and foreign exchange gain.

Strong Yearly Growth Trend Continues – 120.8% growth in Consolidated Revenues

Consolidated Performance Review FY'09 Vs. FY'08

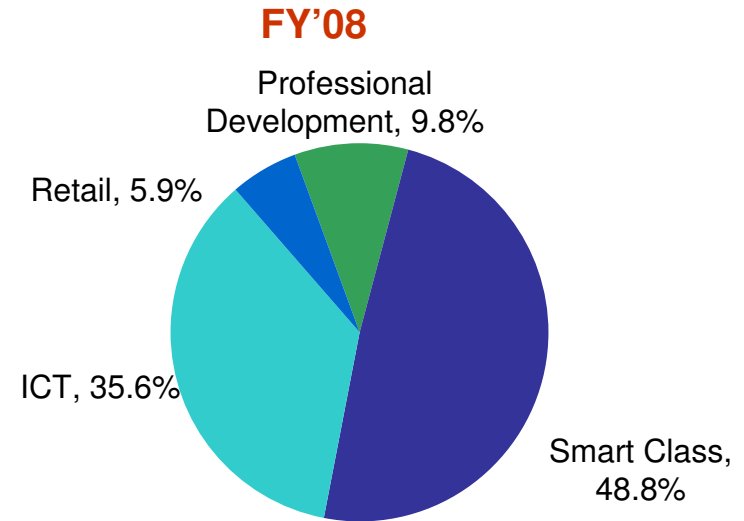
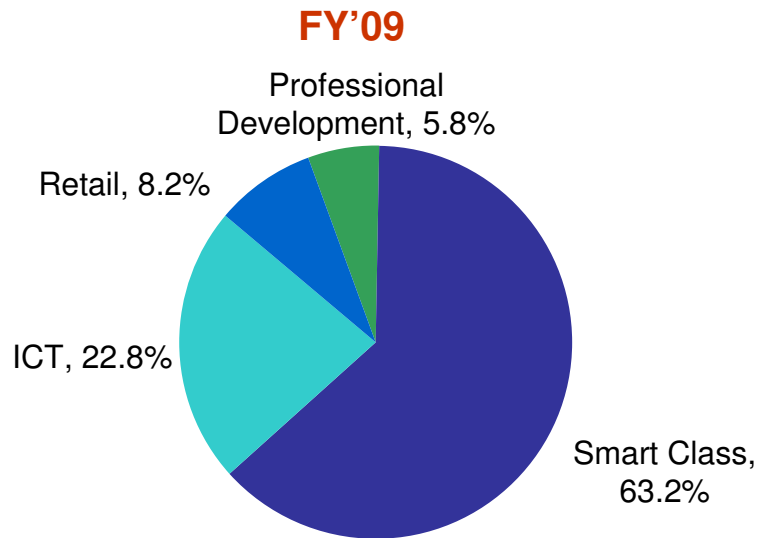


- **Net Income from operations up 120.8% to Rs 634.2cr from Rs 287.2cr** driven by strong growth across key business segments and new initiatives/ acquisitions
- **EBITDA¹ up 136.3% to Rs 302.0cr from Rs 127.8cr**
- **EBIDTA Margins¹ up to 47.6% from 44.5%**
- **PAT* up 88.5% to Rs 132.7cr from Rs 70.4cr**

**Given the seasonal nature the industry, the results of any quarter may not be a true indicative of annual performance. Historically company has observed the following seasonality i.e. Quarter I amounts to approximate 10 to 12% of the total revenue, Quarter II amounts to approximate 18 to 20% of the total revenue, Quarter III amounts to approximate 25 to 30% and Quarter IV amounts to approximate 38 to 47% of the total revenue.*

¹ Excluding prior period items and foreign exchange gain.

Revenue Break-Up On Standalone basis



Key Balance Sheet Items - Consolidated

Balance Sheet - Major Items

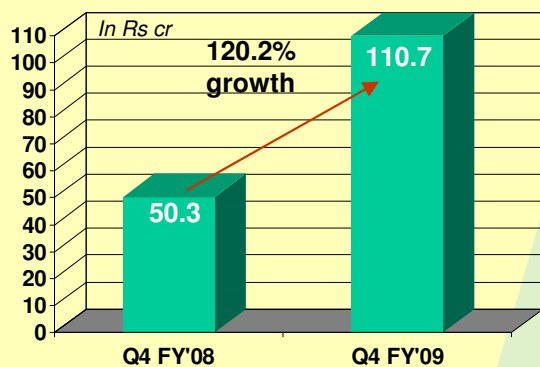
Balance Sheet (Figures in Rs cr)	As on Mar 31'2009
Networth	424.5
Debt*	907.4
Total Cash & Cash Equivalentents	186.5

* Debt based on restated rupee figures

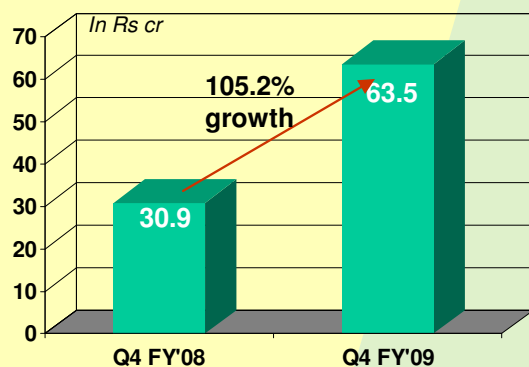
Smart Class – Reaches 1.98mn students and 1,737 schools

Key Developments during Q4 FY'09

Revenue Growth



EBIT



Additional number of schools signed :	251
- <i>BOOT</i>	- 228
- <i>Outright Buy</i>	- 23
Cumulative number of schools signed:	1,737
Cumulative number of students:	1.98mn
Strength of Sales Team:	Approx. 180
YoY Revenue Growth:	120.2%
EBIT Margin during the quarter:	57.3%
Capex during the quarter (Standalone):	Rs 85.4cr (Including the impact of AS11)



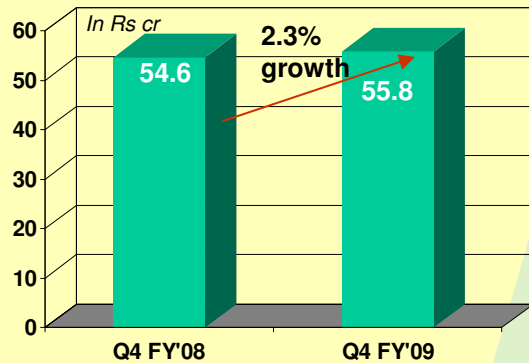
Key new schools added include:

Name of School	City	State
Punjab Public School	Nabha	Punjab
Air Force Bal Bharti School	New Delhi	Delhi
Bihani Children's Academy	Ganganagar	Rajasthan
Maharishi Patanjali School	Allahabad	UP
Sacred Heart, Ludhiana	Ludhiana	Punjab
Sat Paul Mittal School	Ludhiana	Punjab
Army Public School	Delhi	Delhi
Kashmir Harvard School	Srinagar	J&K
Bal Bharti School Pusa Road	Delhi	Delhi
APJ School	Ropar	Punjab
EN Nagarwala Day School	Pune	Maharashtra
Nalanda Educational Society(First Step)	Chindwara	M.P.
JS Tyagi Memorial School	Pune	MH
Velammal Matriculation Hr Sec School	Surapet	Tamilnadu
Hi-Tech Residential School	Hyderabad	AP
Montford School	Nagpur	Maharashtra
St.Pauls School	Hyderabad	AP
Maharishi Institutions	Mysore	Karnataka
Kothakata pupils school	Kothakota	AP
Swami Narayana Gurukul	Bangalore	Karnataka
Infant Jesus School & PU College	Raichur	Karnataka
Vishvodaya High School	Nizamabad	AP
St.Johns School	Vijayawada	AP
Infant Jesus School & PU College	Raichur	Karnataka
Amrut High School	Ahmedabad	Gujarat
Bharatiya Vidya Bhavan	Kolkata	West Bengal
Shri Shri Ravi Shankar Vidya Mandir Trust	Kolkata	West Bengal
Assam Valley School	Tezpur	Assam

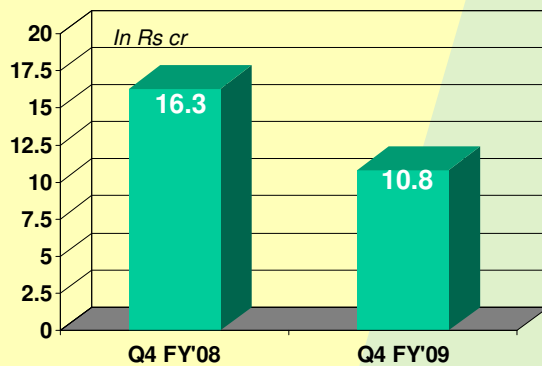


Key Developments during Q4 FY'09

Revenue Growth



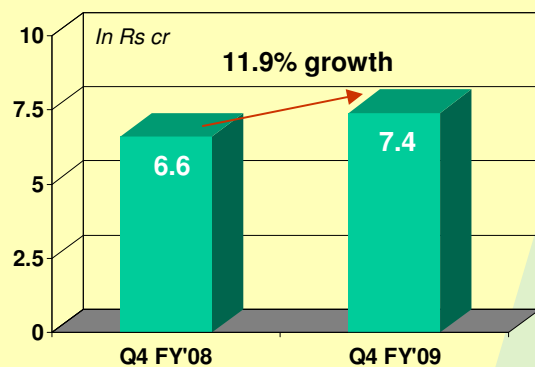
EBIT



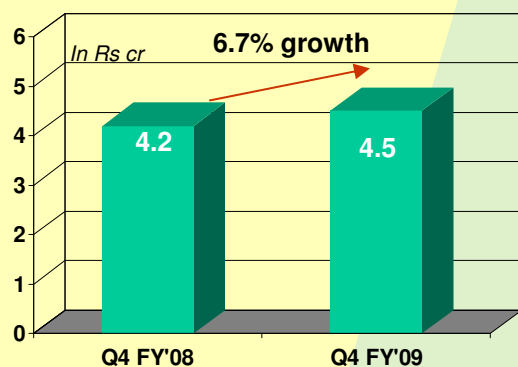
Additional Number of schools signed: - <i>BOOT</i>	2,042 - 2,042
Value of Total Contracts:	Rs 119.8cr
States under the Contracts	UP and Assam
Cumulative number of schools covered:	12,012
Cumulative number of students covered:	Approx. 6.5 million
Strength of Sales and Project Management Team:	40+
YoY Revenue Growth:	2.3%
EBIT Margin during the quarter:	19.4%
Capex during the quarter (Standalone):	Rs 1.42cr

Key Developments during Q4 FY'09

Revenue Growth



EBIT

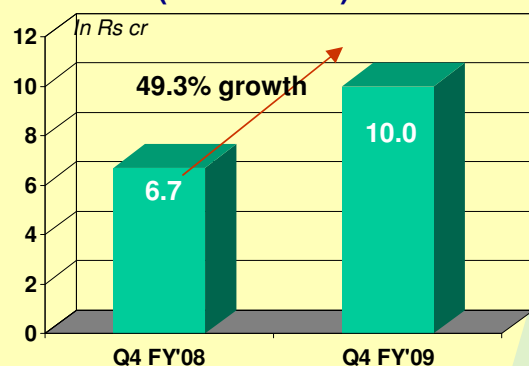


Teachers trained during the quarter:	90,424
Cumulative number of teachers trained:	1.4mn
YoY growth in teachers trained (cumulative):	47%
Strength of Teacher Training Team:	200+
YoY Revenue Growth:	11.9%
EBIT Margin during the quarter:	61.4%
Capex during the quarter:	Not Applicable



Key Developments during Q4 FY'09

Revenues & EBIT (Standalone)



Standalone

Revenues for the quarter (Figures in Rs cr)

Mathguru	1.62**
Roots-to-Wings	3.42
Miscellaneous (Licensing/ Retail/ ETEN*)	4.96
TOTAL	10.00

Operational Highlights (Roots-to-Wings)

Number of pre-schools	169
-----------------------	-----

- Retail & Consulting segment witnessed a loss in Q4 FY'09 on standalone basis due to conversion of Mathguru into a free resource and incurrence of start up expenditure for expansion of the skill based programs in vocational stream and advertising expenditure in Roots-to-wings segment
- ETEN CA program is currently running in 25 centres across India. 40 centres expected to be operational by June 2009
- Managing 17 ITI (Industrial Training Institutes) as CII members under EDU-CSR in states like UP, Rajasthan, Haryana, Punjab and Delhi
- Launched 5 centres to deliver training programs under Rajasthan Mission on Livelihoods, Govt. of Rajasthan
- Launched Modular Employability courses at 3 out of 10 centres as DEGT partners in Punjab
- Launched Pan UP (covering all 71 districts) MORD funded program under the special SGSY scheme in Jan'09 with 3 courses in IT, Accountancy and Sales & Marketing
- Launched the Language Edge, a 100 hour signature blended learning program empowering first time english language learners with Spoken English and Soft Skills that are necessary for individuals seeking employment

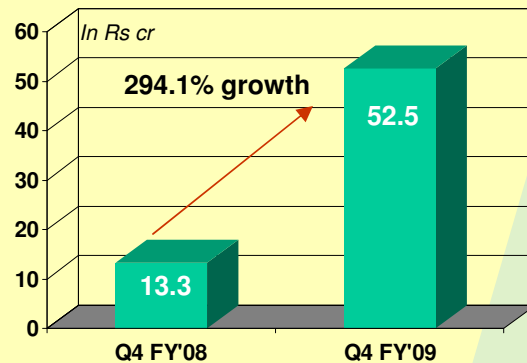
* ETEN is Educomp Tele Education Network, our new vocational initiative using satellites for Accountancy Training

Licensing Revenues pertain to license fee received from Educomp Infrastructure & School Management Services on account of Educomp IP

** Revenues for the month on January 2009

Key Developments during Q4 FY'09

Revenues & EBIT (Consolidated)



Consolidated

- Consolidated Revenues of Retail & Consulting segment include revenues from subsidiaries to the extent of Rs 42.5cr (Main Subsidiaries are Learning.com (USA), Ask n Learn (Singapore), Educomp Infrastructure & School Management Ltd. (India), Eurokids International Ltd. (India))
- Purple Leap tied up with Indira Gandhi National Open University (IGNOU) to provide programs in Spoken English and Personality Development targeted towards students, professionals and housewives. Under the program, IGNOU targets to train approx. 12,900 students across 52 centres in 42 cities in Phase I through implementation partners

* ETEN is Educomp Tele Education Network, our new vocational initiative using satellites for Accountancy Training

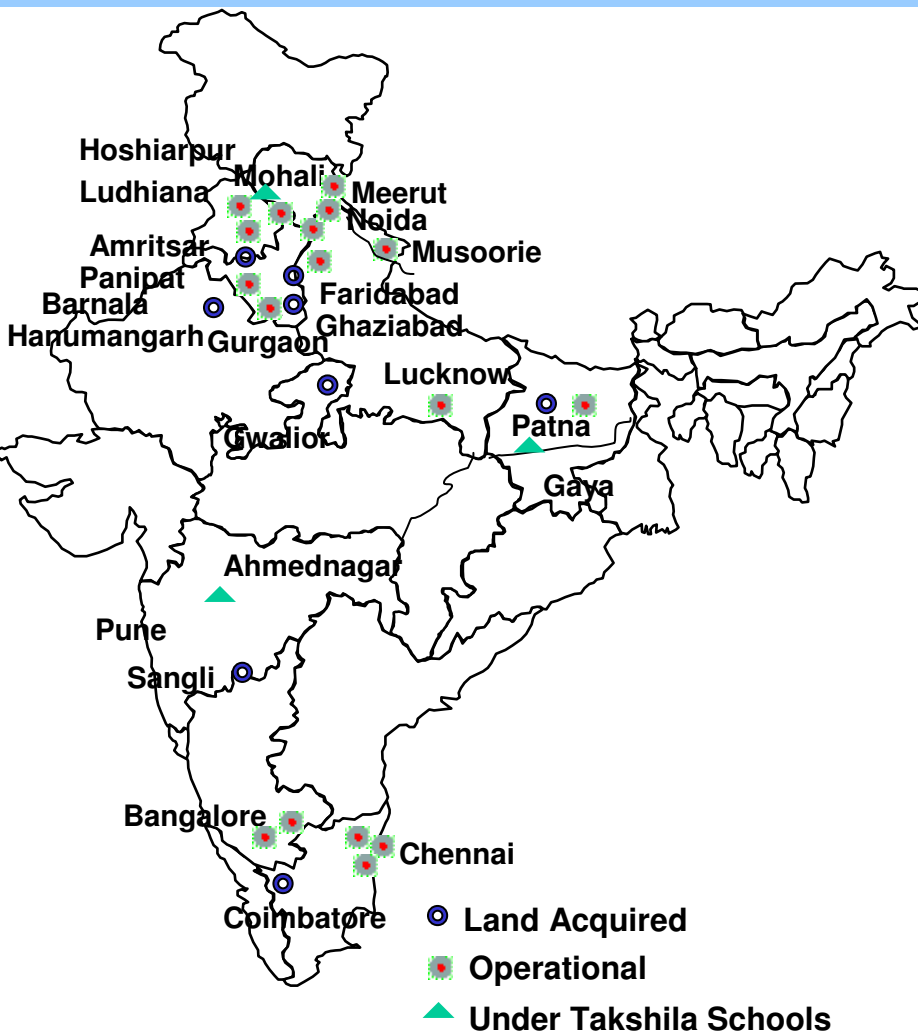
Licensing Revenues pertain to license fee received from Educomp Infrastructure & School Management Services on account of Educomp IP

** Revenues for the month on January 2009

K-12 Initiatives: Widening Geographical Reach

Total visibility of 43 schools (including live, under construction/ land acquired)

Key Developments during Q4 FY'09



Total operational schools:	20 Operational schools include schools in Lucknow, Meerut, Panipat, Amritsar, Chennai Porur, Chennai OMR, Hoshiarpur, Ahmednagar, and Gaya where admissions have already taken place
Total number of students:	15,000+
Schools under Construction/ Land Acquired:	<ul style="list-style-type: none"> Land Acquisition complete for 8 additional schools in Faridabad, Coimbatore, Gwalior, Hanumangarh, Gaziabad, Patna, Sangli and Barnala Agreements for 12 additional schools (Mumbai, Jalna, Tumkur, Hassan, Bangalore, Patna, Jodhpur, Hyderabad, Davangiri, Guwahati and Turaon) Dry Management basis have been signed by Eurokids India 3 schools under Vidya Prabhat brand likely to be operational by June 2009 in Bazpur, Kashipur and Gadarpur in Uttranchal

Financial Highlights – FY'09

Company Level Financials (Figures in Rs cr)		
	Q4 FY'09	FY'09
Revenues*	8.9	38.9
EBIDTA	6.1	29.3
EBIDTA Margin	69%	75%
PAT	3.2	17.5
PAT Margin	36%	45%
% Holding of Educomp	69.38%	

Note: Picture excludes schools under Euroschools and Vidya Prabhat brands

* Operational Income only, excludes other income

Higher / Professional Education : JV with Raffles Education

- 'Raffles Millennium International' Institute in Delhi (Pusa road) operational
- Lease agreement signed for Raffles International College in Bangalore
- Negotiation underway for acquisition of Raffles, Mumbai in the JV





- EuroKids runs 450+ Preschools having Pan India presence and caters to 27,000+ kids from age 2-4
- Owned pre-schools: 35
- Entered into arrangements for commencement of 12 Euroschools (K12 schools)
- Introduced 'Kinder Musik' programme (learning through music in collaboration with Kinder Musik USA) in 6 major cities including Mumbai, Chennai, Bangalore, Hyderabad, Delhi & Calcutta.
- For more information visit [www: eurokidsindia.com](http://www.eurokidsindia.com)

Financial Highlights FY'09¹

(Financials post Oct 15, 08 when Eurokids became a subsidiary)

Company Level Financials (Figures in Rs cr)		
	Q4 FY'09	FY'09
Revenues* (From 15 Oct'08 to 31 Mar'09)	7.5	12.9
EBITDA	2.4	2.59
PAT	1.7	1.73
% Holding of Educomp	50.00%	

¹ Educomp entered into the JV with Eurokids on October 15, 2008, thus financials have been considered from that date onwards

* Operational Income only, excludes other income

- Premier provider of web-enhanced curriculum and assessment to provide educators with innovative, web-delivered curriculum solutions

- Key Highlights

- ✓ *2.5 million students served*
- ✓ *7,500 schools served*
- ✓ *Presence in over 800 school districts in U.S*

- EasyTech, a K-8 technology literacy curriculum by Learning.com, has been awarded the ISTE Seal of Alignment by the International Society for Technology in Education ISTE

- For more information visit [www: learning.com](http://www.learning.com)



Financial Highlights – FY'09

Company Level Financials (Figures in Rs cr)

	Q4 FY'09	FY'09 ¹
Revenues* (From 16 May'08-31 Mar'09)	16.6	54.2
PAT	1.1	8.4
PAT Margin	7%	15%
% Holding of Educomp	57.10%	

* Operational Income only, excludes other income

¹Since the date of acquisition of learning.com on 16th May 2008

²51% on fully diluted basis

- Premier Pan-Asian provider of Education solutions and services which actively helps schools, regional Ministries of Education and corporate clients create innovative content and systems to meet diverse teaching and learning needs
- Presence in over 152 schools and working with National University of Singapore, Regional Universities like MOE Singapore, Brunei, Indonesia
- Consolidation of position in training department in Adobe: Training provided to Infocom clubs in schools for enhancement of IT & multimedia skills of students. Program gaining momentum and already implemented in 40+ schools
- Penetration in Philippines through sign-up of 4 schools
- For more information visit [www: Asknlearn.com](http://www.Asknlearn.com)

Financial Highlights – FY'09

Company Level Financials (Figures in Rs cr)		
	Q4 FY'09	FY'09
Revenues*	5.8	24.0
EBIDTA	-0.1	2.8
EBIDTA Margin	NA	12%
% Holding of Educomp	100%	

* Operational Income only, excludes other income

■ Mathguru.com

- ✓ Objective : Math Learning for Grades 6 to 12
- ✓ Modules Developed: Approx. 15,000
- ✓ Mathguru is now a 'Free Resource' and part of the Smart Class Online suite of products from Feb'09. Hence, there would be no revenues generation from the same in future



■ Wiziq.com

- ✓ Objective: Web-based platform for students and teacher to discover, transact and deliver educational services and connect in real time with audio-video and whiteboard capabilities
- ✓ 65,733 registered users in Q4 FY'09 and 244,021 in FY'09
- ✓ 802,775 unique visitors in Q4 FY'09 and 2,036,494 in FY'09



■ Authorstream

- ✓ Objective: Powerful online presentation sharing engine that allows web users to upload and share Microsoft presentation
- ✓ 84,649 registered users in Q4 FY'09 and 214,762 in FY'09
- ✓ 3,505,660 unique visitors in Q4 FY'09 and 9,292,721 in FY'09
- ✓ Presentations uploaded: Approx. 103,917



■ LearnHub.com

- ✓ Objective : Online Educational Communities
- ✓ Signed Devry University, Mississippi State University, Georgian College and Mansfield College
- ✓ Sitemap uploaded on Google, Yahoo & MSN. Number of pages indexed: 165,000 (Google), 218,025 (Yahoo)
- ✓ Reached 77,400+ registered users



K12 tutoring company offering a complete suite of tutoring services to students

■ **One of the Largest Online Tutoring services provider for India**

- ✓ **Offers 1-to-1 online tutoring in all curriculums from Grade 6-12 primarily in Middle East and India in which students and tutors can communicate with each other using voice, video and digital whiteboards**
- ✓ **Approx. 5,000 registered users in Middle East**
- ✓ **Exploring partnerships in US & Australia**
- ✓ **Using WiziQ Technology**

■ **First of their kind 'Concept Tutoring' Centres**

- ✓ **7 centers operational: 6 in NCR and 1 in Ludhiana**
- ✓ **Subjects Taught: Maths, Sciences, English, Accounts, Economics, Smart Maths, Vedic Maths, Memory Retention**
- ✓ **Curriculum: CBSE**
- ✓ **Grades: 8th to 12th Grade**



■ **For more information visit [www: learninghour.com](http://www.learninghour.com)**

Financial Statements – Consolidated (Summary)

Amount in Rs cr

Income Statement

Particulars	Q4 FY'09	Q4 FY'08	% Chg YoY	FY'09	FY'08	% Chg YoY
Net Income from operations	226.4	124.8	81.5%	634.2	287.2	120.8%
EBITDA (before Minority Interest)	91.6	53.7	70.6%	302.0	127.8	136.3%
PAT after Share of Associate & Minority Interest	55.4	31.7	74.7%	132.7	70.4	88.5%
Basic EPS	32.0	18.4	74.1%	76.8	41.6	84.7%
Diluted EPS	31.3	17.3	80.8%	75.0	35.5	111.4%

Key Ratios

Key Ratios (as a % of Net Income from Operations)	Q4 FY'09	Q4 FY'08	FY'09	FY'08
EBIDTA Margin	40.5%	43.0%	47.6%	44.5%
PAT Margin	24.5%	25.4%	20.9%	24.5%

The Central Government has issued a notification on 31st March 2009 amending the existing AS-11 relating to “ The effects of changes in foreign exchange rates” By this amendment , companies are permitted to add to / deduct from the carrying cost of depreciable assets exchange differences arising out of exchange rate fluctuations with corresponding adjustments in general reserves and provision for depreciation . During the year , the company opted to exercise this option

Income Statement

Amount in Rs cr

Particulars	Q4 FY'09	Q4 FY'08	% Chg YoY	FY'09	FY'08	% Chg YoY
Net Income from Operations	183.9	118.1	55.7%	496.7	262.1	89.5%
Total Expenditure	101.2	63.0	60.6%	228.8	137.4	66.5%
Purchase of Raw Material	39.5	8.6	360.9%	108.7	77.9	39.6%
(Increase)/ Decrease in stock in trade	13.5	34.8	-61.1%	(6.1)	1.8	NA
Staff Cost	18.8	11.0	70.7%	61.7	33.9	82.2%
Selling, Distribution, Administration & Other Expenses	29.4	8.7	238.5%	64.5	23.8	170.6%
EBITDA	82.7	55.1	50.0%	267.9	124.7	114.9%
Prior period items			NA	0.2	0.0	693.0%
Depreciation & Amortisation	26.8	11.0	144.2%	75.1	32.3	132.5%
Finance Charges	6.0	1.6	270.3%	11.5	4.2	174.9%
OPBT	50.0	42.6	17.5%	181.1	88.2	105.4%
Other Income*	37.4	1.4	2573.5%	17.5	14.8	18.4%
PBT	87.4	44.0	98.9%	198.6	103.0	92.9%
Tax Expense	32.9	12.5	163.6%	70.4	32.9	113.8%
. - Current tax	21.0	4.6	351.3%	46.9	16.8	180.1%
. - Deferred tax	11.4	7.6	50.8%	22.2	15.6	42.3%
. - Fringe benefit tax	0.5	0.3	93.1%	1.3	0.6	116.9%
PAT	54.5	31.5	73.2%	128.2	70.1	83.0%
Basic EPS	31.5	18.3	72.8%	74.2	41.4	79.3%
Diluted EPS	30.8	18.1	69.9%	72.5	35.2	106.1%

Key Ratios

Key Ratios (as a % of Net Income from Operations)	Q4 FY'09	Q4 FY'08	FY'09	FY'08
EBIDTA Margin	45.0%	46.7%	53.9%	47.6%
PAT Margin	29.6%	26.6%	25.8%	26.7%
Total Expenditure	55.0%	53.3%	46.1%	52.4%
Consumption of Raw material	28.8%	36.7%	20.7%	30.4%
Staff Cost	10.2%	9.3%	12.4%	12.9%
Selling, Distribution, Administration & Other expenses	16.0%	7.4%	13.0%	9.1%

* Other income includes foreign exchange gain

The Central Government has issued a notification on 31st March 2009 amending the existing AS-11 relating to "The effects of changes in foreign exchange rates. By this amendment, companies are permitted to add to / deduct from the carrying cost of depreciable assets exchange differences arising out of exchange rate fluctuations with corresponding adjustments in general reserves and provision for depreciation. During the year, the company opted to exercise this option

Financial Statements – Segmental Analysis (Standalone)

Amount in Rs cr

Revenues	Q4 FY'09	Q4 FY'08	% Chg YoY	FY'09	FY'08	% Chg YoY
Professional Development	7.4	6.6	11.9%	28.7	25.6	11.8%
Smart Class	110.7	50.3	120.2%	314.1	127.8	145.8%
ICT Solutions	55.8	54.6	2.3%	113.4	93.3	21.5%
Retail & Consulting	10.0	6.7	49.3%	40.5	15.4	163.8%
Total Net Sales/ Income from Operations	183.9	118.1	55.7%	496.7	262.1	89.5%

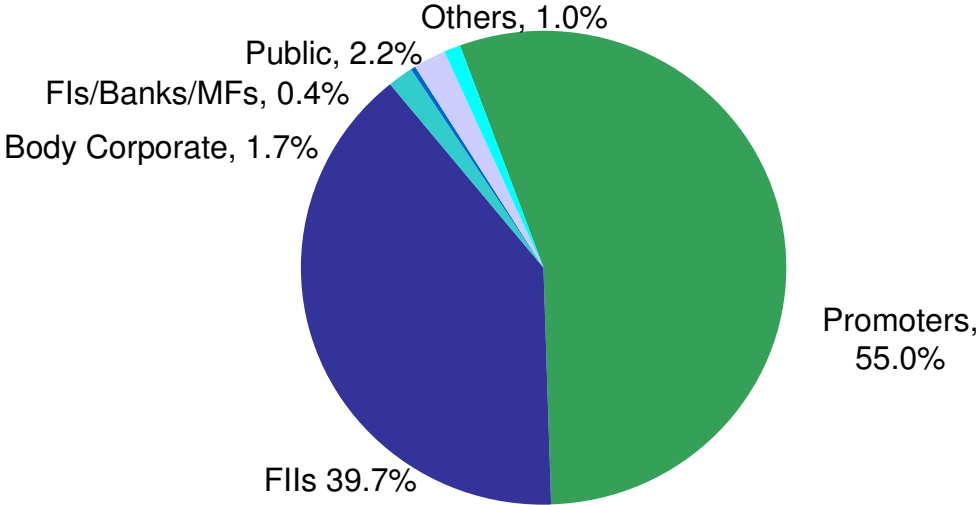
PBIT	Q4 FY'09	Q4 FY'08	% Chg YoY	FY'09	FY'08	% Chg YoY
Professional Development	4.5	4.2	6.7%	18.2	15.6	16.8%
Smart Class	63.5	30.9	105.2%	185.6	74.0	150.8%
ICT Solutions	10.8	16.3	-33.5%	26.3	27.3	-3.6%
Retail & Consulting	(2.2)	3.6	-162.1%	13.9	8.6	62.0%
	76.6	55.1	39.0%	244.0	125.5	94.5%
Less: Interest (Net)	6.0	1.6	270.1%	11.5	4.2	174.9%
Other un-allocable expenses (net of un- allocable income)	(16.8)	9.5	-276.8%	33.9	18.2	86.5%
Total Profit before Tax	87.4	44.0	98.9%	198.6	103.0	92.8%

PBIT Margins	Q4 FY'09	Q4 FY'08	FY'09	FY'08
Professional Development	61.4%	64.4%	63.6%	60.9%
Smart Class	57.3%	61.5%	59.1%	57.9%
ICT Solutions	19.4%	29.9%	23.2%	29.2%
Retail & Consulting	-22.5%	54.1%	34.3%	55.9%

Revenue Break up	Q4 FY'09	Q4 FY'08	FY'09	FY'08
Professional Development	4.0%	5.6%	5.8%	9.8%
Smart Class	60.2%	42.6%	63.2%	48.8%
ICT Solutions	30.3%	46.2%	22.8%	35.6%
Retail & Consulting	5.4%	5.7%	8.2%	5.9%

As on 31st March 2009

Equity Shares Outstanding-17,286,285



**For any Investor Relations queries
please contact:**

Ms. Sangeeta Gulati, CFO

Educomp Solutions Limited

Educomp Towers,

514, Udyog Vihar Phase III

Gurgaon – 122 001, Haryana

Email: investor.relations@educomp.com

Ph: 0124 - 4529000



Forward Looking Statement

Certain statements in this document with words or phrases such as “will”, “should”, etc., and similar expressions or variation of these expressions or those concerning our future prospects are forward looking statements. Actual results may differ materially from those suggested by the forward looking statements due to a number of risks or uncertainties associated with the expectations. These risks and uncertainties include, but are not limited to, our ability to successfully implement our strategy and changes in government policies. The company may, from time to time, make additional written and oral forward looking statements, including statements contained in the company’s filings with the stock exchanges and our reports to shareholders. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company.

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